



Contact: Peter Ruzicka
Force10 Networks Inc.
408-965-5151
pruzicka@force10networks.com

Contact: Jennifer Arculeo
Force10 Networks Inc.
408-965-5194
jarculeo@force10networks.com

WEB HOSTING PROVIDER BUILDS TRANSPARENCY INTO VIRTUALIZED DATA CENTER WITH FORCE10 NETWORKS RELIABLE NETWORKING PRODUCT PORTFOLIO

SAN JOSE, Calif., February 19, 2008 – Force10 Networks®, the pioneer in building and securing reliable networks, today announced that Rails Machine has deployed the TeraScale E-Series® family of switch/routers and S-Series family of access switches to provide the network transparency required to monitor and optimize traffic on up to 10 virtual machines per physical server. Rails Machine, a web hosting company optimized for Web 2.0 applications, is leveraging the Force10 Reliable Networking product portfolio to deliver maximum network uptime to its demanding customer base of professional developers.

“Virtual machines have allowed us to deliver a unique service to our customers, and we needed a network that could support this service without complicating management,” said Bradley Taylor, CEO of Rails Machine. “The combination of the Force10 E300 and S50s allows us to scale our network infrastructure as traffic dictates, giving us the capacity to expand without a huge upfront cost.”

Rails Machine is deploying the Force10 S50 switches in a modular rack solution to efficiently add capacity on demand. Each server rack contains up to 300 virtual servers that are aggregated by a single S50 while a second S50 is dedicated to network storage traffic. At the core of the network, the Force10 TeraScale E300 provides the reliability, network control and scalability Rails Machine requires to seamlessly expand the edge of its network. With the Force10 solution, Rails Machine has a modular way to expand its network for future capacity and the ability to easily and accurately assess network costs and service prices.

To build transparency into the network that will enable traffic monitoring on multiple virtual machines within a single physical server, Rails Machine is leveraging the network control features of the Force10 operating system, FTOS. Using inline tools, Rails Machine can easily monitor and

diagnose problems without shutting down the network or disrupting traffic while enhanced serviceability commands provide a complete hardware and software diagnostic suite to analyze and solve a problem, rather than simply react to its symptoms.

“As virtualization emerges in the data center, transparency becomes crucial in ensuring the health and performance of the network,” said James Hanley, senior vice president of worldwide sales at Force10 Networks. “The flexibility of the Force10 product portfolio allows Rails Machine to optimize its network with a modular solution that provides redundancy while enabling seamless growth in the network as the need arises.”

The Force10 Reliable Networking product portfolio delivers the reliability, network control and scalability required to support emerging and evolving applications and technologies within the enterprise and the data center. With a portfolio that spans from the data center core to the enterprise wiring closet, Force10 can optimize solutions for the unique needs and requirements of customers.

About Rails Machine

Rails Machine provides web hosting, software, and support for commercial Ruby on Rails application deployments. Its principal clients are professional Ruby on Rails developers using pre-configured servers featuring high quality hardware and network infrastructure. They also offer server configuration tools for simple and high quality solutions for deploying applications in either hosted or internal corporate environments. For additional information, please visit www.railsmachine.com.

About Force10 Networks

Force10 Networks is a pioneer in building and securing reliable, high performance networks. With its no compromise approach to networking and advances in high density Gigabit and 10 Gigabit Ethernet switching, routing and security, Force10 delivers the innovative technologies that allow customers to transform their networks into strategic assets at the lowest total cost of ownership. For additional information, please visit www.force10networks.com.

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