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FORCE10 NETWORKS AND META GROUP TO EXPLORE TRUE COSTS OF NETWORK OWNERSHIP IN WEBINAR SERIES

MILPITAS, Calif., October 18, 2004 – Force10 Networks today announced that it will explore the impact of high density systems on capital and operational expenditures during the webinar, “TCO Modeling and Understanding Where the Real Costs Reside,” on Tuesday, October 19, at 11:00 a.m. PT / 2:00 p.m. ET.

Stephen Garrison, Force10’s senior director of corporate marketing, and David Willis, vice president at META Group, will discuss the network requirements that are driving the demand for higher density. Willis will also leverage his white paper, “Less Is More: The Total Cost of Ownership in High-Capacity Data Center Networks,” to examine the capital, management and operational savings of high density solutions. The white paper is available at www.force10networks.com/products/mediagroup_wp_downloadform.asp.

This webinar is the first in a two-part series titled, “Understanding the Cost of Change in Today’s High Performance Networks.” The second webinar, which will take place on Tuesday, Nov. 16, will examine the total costs of ownership in a data center.

Force10 recently introduced the TeraScale E-Series family of switch/routers, which sets new benchmarks for density, resiliency and performance. Supporting an unprecedented 672 line-rate Gigabit and 56 line-rate 10 Gigabit Ethernet ports in a single chassis and processing one billion packets per second, the TeraScale E-Series is the industry’s first Terabit Ethernet switch/router.

To register for the webinar, “TCO Modeling and Understanding Where the Real Costs Reside,” please visit force10.raindance.com/iccdocs/seminarList.shtml. Audio will be available over the Internet or may be accessed by dialing 877-326-2337. The conference code for both audio access and over the Internet is 7972253.

About Force10 Networks

Force10 Networks is the pioneer in high performance switching and routing. Based on a revolutionary system architecture that delivers best-in-class resiliency and massive scalability, Force10's TeraScale E-Series switch/routers ensure predictable application performance, increase network availability, and reduce operating costs. Today, many of the world's largest Gigabit Ethernet and 10 Gigabit Ethernet networks depend on Force10 Networks. For additional information, please visit the company's website at www.force10networks.com.

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